

Programme Manager Commercial Development

Do you have the talent? Here's your chance to demonstrate it!

Be part of an exciting, growth-focussed company

Permanent, part time opportunity to make a huge difference

Ngā Kaupapa - Our Purpose...

Totara Hospice's vision is to honour living and dignify dying (www.hospice.co.nz). We do this by providing leading edge hospice palliative care services to eligible individuals with life limiting illnesses, their families, caregivers and communities in South and South East Auckland.

Te Mahi - The Role...

Totara Hospice has just entered the Generation 3 phase of its journey and we are looking to hire a highly motivated, natural self-starter who is strategic, resilient and highly engaging with people to help us navigate the future that no one expected. We need someone to support us by reviewing, recommending and implementing changes, which build our capacity and meet new challenges to ensure our future sustainability.

Bringing a high level entrepreneurial thinking and spirit to the role, you will co-develop a strategy to grow our commercial partnerships ensuring Totara Hospice has strong support to achieve its strategic objectives. Working closely with the key leaders of the organisation, including our dynamic fundraising and marketing development team, you will evaluate and source opportunities that take Totara Hospice to the next level of expansion, growth and performance.

Looking at the bigger picture, you will see Totara Hospice achieving its mission of generating a sustainable, consistent income stream by maximising its opportunities to leverage innovative, commercial opportunities whilst ensuring the approach reflects our values and purpose.

South Auckland is a melting pot of ethnicities and cultures and our workforce reflects that beautiful tapestry. We promote diversity and inclusion, ensuring all staff and visitors enjoy cultural safety and celebration of difference.

Ngā pūkenga e hiahiatia – Skills required...

Your mix of exceptional communications skills and innate ability to develop meaningful relationships will see you thrive within this role. You should have a business-related tertiary qualification, commercial or business development experience, great presentation skills, an understanding of the not-for-profit sector in New Zealand or fundraising experience, strategic agility, and be a proven team player.

Manākitanga - What we offer:

- An immediate start, if that works for you
- A great working environment and friendly team
- Competitive remuneration
- Extensive training and development opportunities
- Flexible working hours

This is a permanent part-time position, 0.6 FTE (24 hrs per week), and a great opportunity to make a difference in the lives of our patients and their families and *most importantly, the opportunity to Make Hospice Happen*. For more information or any queries about the role, please contact Janice D'Costa, People & Capability Advisor directly on 09-6400293

If this sounds like the perfect role for you, apply now to hr.team@hospice.co.nz